

## Message Text

LIMITED OFFICIAL USE

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62

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 AID-20 CIAE-00 COME-00 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 EUR-25 DRC-01 /119 W

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R 241805Z OCT 73

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 7511

LIMITED OFFICIAL USE LIMA 7776

E.O. 11652: N/A

TAGS: ETRD, ECON, PE

SUBJ: LOST EXPORT OPPORTUNITY: EQUIPMENT FOR ELECTROLITYC  
TINPLATING PLANT SWITCHED FROM U.S. TO CANADA DUE TO LACK  
OF FINANCING

SUMMARY: IN VIEW OF LACK OF U.S. CREDIT AVAILABILITY, U.S. FIRM  
SWITCHES MANUFACTURING OF EQUIPMENT FOR ELECTROLITYC TINPLATE  
PLANT TO IS CANADIAN PLANT. END SUMMARY.

ACCORDING TO USUALLY RELIABLE PERUVIAN TIMES, THE STATE STEEL  
MONOPOLY SIDERPERU HAS AWARDED MITSUBISHI A TURNKEY CONTRACT  
FOR CONSTRUCTION AND INSTALLATION OF \$13.5 MILLION ELECTROLITYC  
TINPLATING PLANT. IMPORTED EQUIPMENT VALUED AT CANADIAN \$11.75  
MILLION BEING SUPPLIED BY WEAN UNITED OF GALT, ONTARIO, AND  
CANADIAN GENERAL ELECTRIC. ACCORDING TO REPORT WEAN UNITED, A  
U.S. FIRM (PITTSBURGH, PENNA.) WAS FORCED TO SHIFT PRODUCTION  
OF EQUIPMENT TO ITS CANADIAN PLANT WHEN U.S. FINANCING WAS  
NOT FORTHCOMING. CANADA SUPPLYING CREDIT TO COVER 85 PERCENT  
OF EQUIPMENT COST.

ACTION REQUESTED:  
WOULD APPRECIATE INQUIRY TO WEAN UNITED HEADQUARTERS TO  
CONFIRM FACTS SET FORTH ABOVE AND PARTICULARLY TO DETERMINE  
IF WEAN UNITED DECISION TO TRANSFER PRODUCTION TO CANADA WAS  
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DUE TO UNAVAILABILITY EXIM BANK CREDIT SOURCES.

BELCHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 OCT 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973LIMA07776  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** LIMA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19731015/aaaaaktf.tel  
**Line Count:** 62  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 31 DEC 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <31-Dec-2001 by elbezefj>; APPROVED <13 FEB 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** LOST EXPORT OPPORTUNITY: EQUIPMENT FOR ELECTROLITYC TINPLATING PLANT SWITCHED FROM U.S. TO CANADA DUE TO LACK  
**TAGS:** ETRD, ECON, PE  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005